

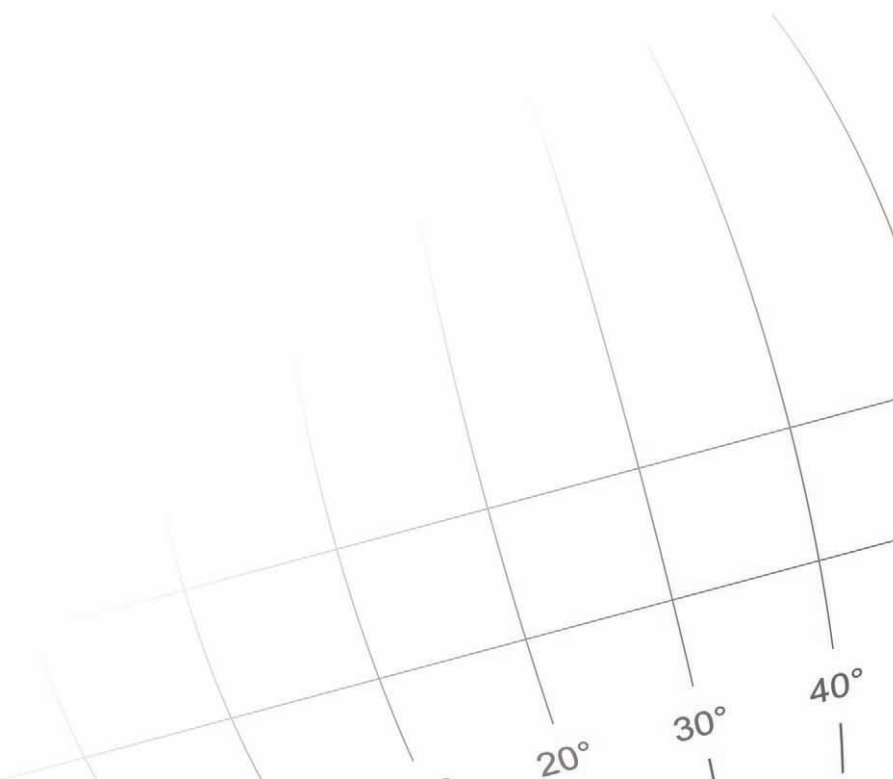


bc consulting

Marseille
Paris
Lyon
Toulouse
Bruxelles
Singapour

Beyond business performance. Together.

BC Consulting



Our company

BC Consulting is an independent consulting company. Our core business revolves around two activities:

- **Management and Organization Consulting:**

This historical activity has been at the origin of our reputation. We offer our clients an overall approach to consulting and a strategic vision from process reengineering to change management. We bring reactivity, high proximity and the capacity to deploy the solutions linked to our recommendations within short delays and the required budgets. Finally, we guarantee the intervention of consultants with high level seniority and expertise.

- **System Integration:**

We are specialized on deployment and integration projects for which "business added value" is essential. By capitalizing on our experts' excellence, we are able to cover the various fields linked to an information system's life cycle: conception, on shore / off shore developments, deployment and TPM activities.

BC Consulting is born in 2003 from the split of PricewaterhouseCoopers' Consulting activities. The new company, thanks to its Partners and Consultants, inherited PwC Consulting's traditional excellence. It also consists of a team specialized in consulting and technological services related to the management of projects of system integration and business process improvements. We have always been eager to favor expertise, proximity and reactivity to respond to our clients' expectations. This is what has prevailed in the creation of our different offices. It is also in this perspective that we have implemented an alliance and subsidiary strategy with independent consultants whose know-how and core competences complete or enlarge our services:

- 6 offices and subsidiaries: Marseilles, Paris, Toulouse, Lyon, Brussels and Singapore,
- A network of experts and consultants, acknowledged in their sector, practice or region.

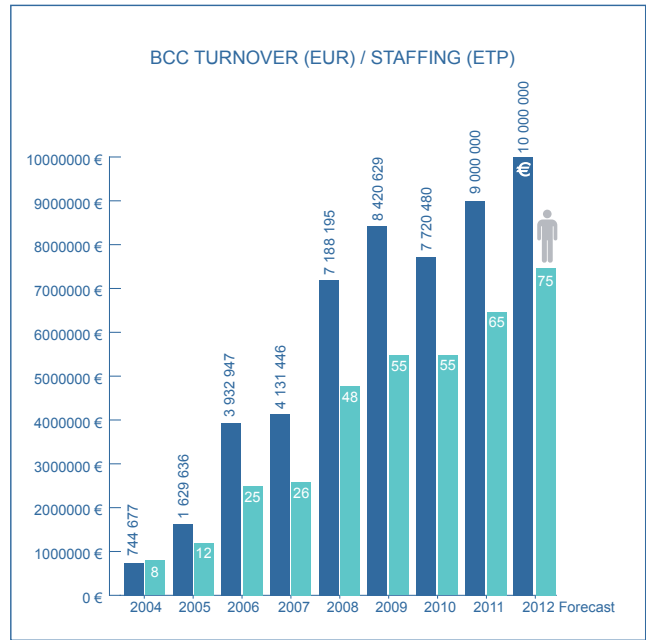
This organization enables us to enforce our differences and values every instant whilst responding to the level of excellence expected by our clients:

- **Creation of global value chain:** Improve our clients' economic performance; establish a sustainable and mutually benefic relationship founded on innovation research in our missions and services.
- **Respect for people:** Promote diversity; offer a stimulating, open-minded and respectful environment forming part of a collaborative approach to ensure our professional relations' quality.
- **Best talents development:** Recruit and promote the best talents within the company; encourage them to surpass themselves and to adopt the voluntary attitude and team spirit, both essential to the success of complex projects.
- **Independence regarding editors and integrators:** Collaborate with the best technological partners whilst remaining free to make our recommendations.

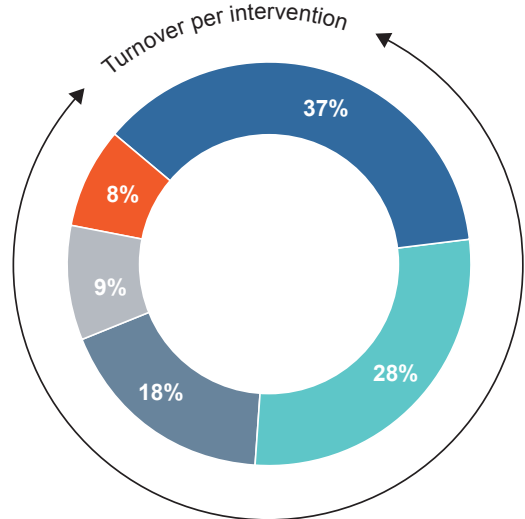
Key figures

We are proud of the progress achieved since 2003. We consider it as the best proof of our client's trust. By combining our experience, expertise and innovation capacities, we help our clients to reinforce their performance:

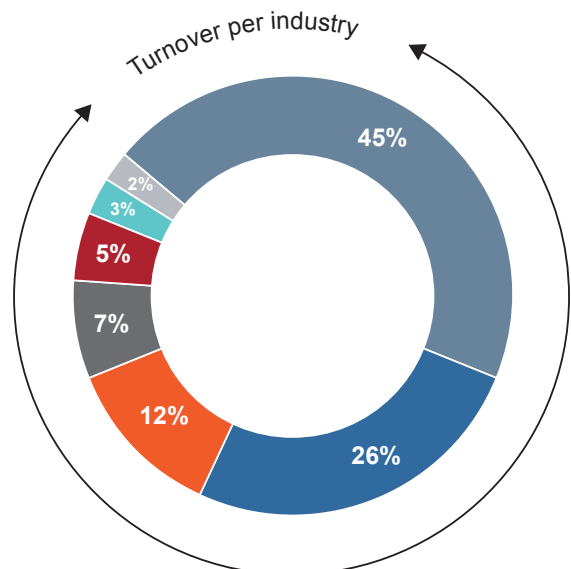
- 80% of our clients are rated in the SBF 120 or in the Global Fortune 100.
- 45% of our turnover is realized abroad (out of France).



- System Integration
- Organization & Processes
- Program Management
- Strategy & Transformation
- Performance & Reporting



- Logistics
- Aerospace & Defense
- Health
- Financial Services
- Services
- Energy
- Others



Our Services

BC Consulting mobilizes competences within each of its service lines to answer its clients' expectations, of all sizes and sectors. Combining our recognized experience, our consultants' sectorial and business experience, we define original and relevant solutions with our client to help them reinforce their performance and solve their most ambitious challenges.

We've put together this expertise in a portfolio of consulting services around Management and Information Technology:

- Strategy and Transformation
- Global Supply Chain
- Financial Functions' Transformation
- Organization Evolution and HR Modernizing
- Performance Management
- Program Management
- IT Governance
- System Integration

Our references and experience feedbacks are there to bear witness of our in-depth knowledge of the market in which operate our clients. Our consultants have accumulated experience and reached a unique level of competence which reinforces our capacity to define innovative solutions adapted to their specificities and obtain tangible and sustainable results together.

The detail of our services and references is available on our web-site www.biconsulting.fr.

Our consultants

We are particularly attentive regarding recruitment and competence development of our consultants. We hire consultants with know-how and behavioral skills adapted to our clients' needs and to evolution of technology, whilst respecting our engagements and values. Graduated from the top French and international schools or universities, number of our consultants have had a first experience in the big 4 but also in functio-

nal or operational services. We continually ensure the development of the competences of our staff thanks to continuous and personalized training program. This program is defined with each manager and consultant according to his aspirations and BC Consulting's evolution strategy.

Management:

Jérôme Argentin
Founding partner

Gilles Demigneux
Founding partner

Pierre de Lapeyrière
Partner

Sandrine Gabella
Human Resources Responsible

Contact:

To discuss together the way in which we can assist you, email us at:

contact@biconsulting.fr

or visit our website:

www.biconsulting.fr

You can also follow our news on main social networks.

Advanced industrial planning in Toulouse, shared service center in Kuala Lumpur or financial solutions' integration in Oran... Our teams are key players of your challenges and projects.

We are convinced that beyond expertise, the success of these programs relies on an ongoing commitment as close as possible from your operational issues. We commit ourselves aside you from the elaboration of a strategic vision up to the achievement of relevant, concrete and sustainable results.

Since 2003, we have supported our clients within over 45 countries around the world.



Marseilles - Paris - Lyon - Toulouse - Brussels - Singapore

www.biconsulting.fr

